

FAQs

1. How does the territory work?

Having your own Towncars territory business, you can market/promote yourself as much as you like. You will also be able to accept extra work outside your territory.

2. How does the daily allocation of jobs work?

Your territory work is automatically allocated via the software system. Network and neutral jobs are distributed by the Call Centre team.

3. Will my investment grow?

Any work you do to build your business including promoting the brand name, will improve the value of your asset.

4. Can I add another driver?

Yes - The transport business runs around the clock with peak periods being early morning and late afternoon when clients are travelling to meetings via airports etc. This means you will need to stagger your hours to rest.

5. Can I add another vehicle?

Yes - The Volume of work will determine your need for extra vehicles.

6. How long is the term of the Franchisee Agreement, and is it renewable?

5 years, renewable.



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7. What is the training provided?

- a. 2-3 day business skills training
- b. Practical training models (WHS, Service requirements)
- c. Fleet Management training
- d. Client/Corporate brief
- e. Call Centre induction
- f. Police and accreditation checks (mandatory)

8. What are the fees charged by Towncars?

Monthly network fee (Towncars in-house APP tool)
Dispatch fee = 20% per job
Marketing-strategy based

9. What type of vehicles are accepted in Towncars fleet?

Towncars luxury vehicles include Mercedes, BMW, Holden, Hyundai Genesis, Chrysler, Porsche, Land Rover, Audi, Mercedes Vans, Volkswagen, Tesla, Lexus, Toyota, Kia

Please note: vehicles must be minimum four doors, black or white and authorised by Head Office.

10. What happens if I want to sell my franchise?

You can sell your franchise, according to the franchise agreement outlines. The prospective buyer needs to be approved by Towncars.

ENQUIRE TODAY!

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